

# Media Release

## 2<sup>nd</sup> Annual Hamilton Area Salary Survey

**Hamilton – April 29, 2010:** The Hamilton Area Salary Survey (HASS), an initiative of The PartnerFirm, Inc. and LCM ASSOCIATES in 2009, will become an annual salary survey serving the Flamborough, Hamilton and Stoney Creek areas!

Response to the survey report, released in December of 2009, was strong and participants asked for more positions and additional data to be included in this, the 2<sup>nd</sup> Annual Hamilton Area Salary Survey. “There has not been a comprehensive, current and *affordable* salary survey that provides salary, benefits and pay practice information specifically for the local business communities, for years” according to Len Falco. “Any information that is ‘free’ is at least 6 years old and other survey reports are too costly for most small to mid-size organizations.

The principles of The PartnerFirm Inc. and LCM ASSOCIATES, Gay Miller and Len Falco, have created a new organization, the “**Compendium Corporation**”, to conduct the 2<sup>nd</sup> Annual Hamilton Area Salary Survey and expand into other communities in order to provide this critical information to businesses throughout Ontario.

“Based on client enquiries, we assumed Hamilton was a special circumstance and believed the need to be partially a result of recent and expected growth here as well as the local employers’ need to stay competitive in an area where there is a skills shortage” said Gay Miller. However, the team now understands that this need is common to businesses in communities outside the GTA.

Compendium Corporation is pleased to announce that it was recently approved by the Board of Directors of the Burlington Chamber of Commerce, to conduct the Burlington Compensation Survey for 2010. Compendium Corporation working closely with the local Chambers, including Hamilton, Flamborough, Stoney Creek and Burlington, will make the Reports available to their members. There is special pricing for participating organizations and for chamber members.

The survey covers over 80 positions and includes over eight market segments. Survey results are collated and reported on separately for each area. Data is gathered on pay practices, paid time off, benefits and forecasted changes for the coming year in salary increases, benefits changes and workforce shifts. Compensation is reported in a number of ways including the average, weighted average salary for each position.

For more information:

Visit: [www.compendiumcorporation.ca](http://www.compendiumcorporation.ca) or

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*The PartnerFirm has been providing business consulting services for over 9 years with a goal to help clients maximize their competitiveness and efficiency through PEOPLE.*

*LCM ASSOCIATES is a human resources management consulting and training organization that for 23 years has been working with clients to align people and goals with a focus on developing their human assets.*